



MISSION OBJECTIVES:

- **QUALITY JOB GROWTH**
- **BROADER TAX BASE**
- **ECONOMIC DIVERSITY**
- **REGIONAL COLLABORATION**



**A PUBLIC/PRIVATE ECONOMIC DEVELOPMENT ORGANIZATION
SERVING THE FLATHEAD VALLEY AND NORTHWEST MONTANA**

STRATEGIES:

**MARKETING THE REGION
NATIONALLY**

**ASSISTING LOCAL
BUSINESSES WITH
EXPANSION AND
RETENTION**

**RECRUITING AND
ASSISTING FIRMS TO
RELOCATE OR START IN
THE FLATHEAD VALLEY**

The future of Northwest Montana depends upon the health and vitality of the business sector. Montana West Economic Development has made notable accomplishments in pursuing a vibrant business community. FedEx, WaveSource and Montana Sustainable Systems are among the businesses Montana West Economic Development has assisted recently. In addition to relocation and start up assistance, 30 new or existing businesses have started or expanded with low interest gap financing through MWED's loan fund and training grants. Funded primarily with private investment and working in conjunction with the Flathead County Economic Development Authority, Montana West Economic Development supports sustainable economic development—stressing quality jobs, livable wages and a diverse business climate for a robust economy in the Flathead Valley.

Contact Montana West to learn more about how you can support business growth and vitality in Northwest Montana.

BUSINESSES ASSISTED:

- SECURED BSTF FUNDING FOR FEASIBILITY STUDIES FOR SONJU INDUSTRIAL , UNMANNED SYSTEMS, INC. AND F.H. STOLTZE LAND & LUMBER IN THE LAST YEAR.
- ASSISTED MONTANA VENTURE PARTNERS AND THE CITY OF KALISPELL TO BRING FEDEX TO OLD SCHOOL STATION.
- RECRUITED WAVESOURCE, INC. TO THE FLATHEAD.
- ASSISTED IN THE ATTRACTION, EXPANSION AND RETENTION OF 40+ COMPANIES INCLUDING:
 - WESTERN BUILDING CENTER TRUSS PLANT
 - HANSON TRUCKING
 - PENTANA GROUP
 - 4-D REAMERS
 - TELETECH
 - TOTAL LABEL USA
 - GLACIER STONE
 - MOUNTAINVIEW GARDENS
 - MONTANA SUSTAINABLE SYSTEMS
- MADE 29 LOANS FOR OVER \$3 MILLION TO COMPANIES IN COOPERATION WITH LOCAL LENDING INSTITUTIONS.

PROGRAMS:

- PROMOTE FLATHEAD COUNTY AS A DESIRABLE PLACE TO RELOCATE OR START A BUSINESS
- ENTREPRENEUR-TO-ENTREPRENEUR SEMINAR-MONTHLY PROGRAM FOR BUSINESS OWNERS
- COUNTY AND STATE DEMOGRAPHIC STATISTICS-AVAILABLE ON OUR NEW WEBSITE
- ESTABLISHED WITH PARTNERS: FLATHEAD TECH , FLATHEAD MANUFACTURERS, AND COMMERCIAL REAL ESTATE ROUNDTABLES
- ACTIVELY RECRUITING BUSINESSES IN GUN AND OUTDOOR RELATED PRODUCT MANUFACTURING
- SUPPORTING THE SUSTAINABLE USE OF FOREST PRODUCTS IN MANUFACTURING AND ENERGY PRODUCTION
- BIG SKY TRUST FUND, EDA AND WORK FORCE TRAINING GRANT APPLICATION ASSISTANCE

MONTANA WEST ECONOMIC DEVELOPMENT STAFF AND BOARD

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Executive Committee

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Bill Shaw-City of Columbia Falls

Clint Walker-Flathead Living Magazine

Karen Witt-U.S. Bank

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