



## **Recruitment Strategies for the Flathead Valley**

<u>U.S. National Labor Exchange (USNLx)</u>: Post your job listing for free. Job Services in Montana use this site daily to match candidates with positions. <u>MontanaWorks.gov.</u>

<u>Craigslist.org:</u> Fees can range from \$7 to \$75 and may be free in some cases. To find your job posting cost, E-mail craigslist directly <u>billing@craigslist.org</u>.

<u>Indeed.com</u>: Post your job listing for free and sponsor jobs (increases visibility, pay per click) start as low as \$5 a day.

<u>LinkedIn.com</u>: For recruitment, using an Applicant Tracking system (ATS) to advertise for free or at a reduced cost. Share your job posting URL on the company and/or personal site at no additional cost.

**Your business Facebook page:** Post your job listing at no cost. Also post on Facebook Groups such as Flathead Valley Jobs & Services and Employ the Flathead Valley at no cost.

**Your business social media accounts** are excellent tools to communicate your business needs. The best times to post your job listings are 10:00 AM on Tuesday, Wednesday, and Thursday.

Radio or newspaper ads: for your hiring events. Always be advertising!

**Generate more views on your social media postings.** Communicate with Job Service Kalispell when you post on your social media sites and we can promote your current hiring needs.

### **Outside-the-Box Ideas**

Sign-On Bonus: for job candidates, long-term or short-term, based on your business seasonality.

**Referral Bonus:** for existing employees; often based on the duration of the referred person's employment.

Offer an incentive: to your customers for referring a candidate to your organization.

**Promote your work environment on social media:** such as YouTube. Quality long-term employees research employers as part of their job search.

**Job Fairs:** can be hosted at your business and at the Job Service Kalispell office to help you focus on qualified candidates and your interview process.

**Promote on-site:** by posting your job listing in breakrooms, customer restrooms, lobbies, and providing bag stuffers for every customer-facing employee to hand out.

**Increase flexibility:** to fill staffing gaps, full-time to part-time ratio of job positions.

Incentive for showing up to the interview or hiring event. This requires some <u>creativity</u>, here is one example: Applebee's provided a free appetizer for applicants, "an app for an app." Their target was 10k applicants, the strategy generated 40k applicants.

**Provide childcare options:** Offer a stipend for childcare, create a co-op with other businesses, or create an in-house childcare facility.

Consider out-sourcing tasks: <u>Janitorial</u>, <u>Merchandising</u>, <u>Delivery</u>, <u>Accounting</u>, <u>Office Admin</u>, <u>Sales</u>

Create a hybrid remote/office work model: State of Montana Remote Workforce Toolkit



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#### Workforce Development Grant

Hire or retain valuable employees and reduce turnover costs by providing additional employee benefits, upgrading employee skills, and/or providing employees with required equipment. Reimbursements up to \$5000 for qualified employees.

Contact: Job Service Kalispell



# Work Opportunity Tax Credit

Diversify your workforce through this cost-effective approach to recruiting while also reducing federal business taxes up to \$9600 per eligible employee hired.



#### **Federal Bonding**

Increase your talent pool for those hard-to-fill positions with no-fee protection for your business, a win-win for the employers and the candidates.



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## Where Else Can I Find Qualified Candidates?

Flathead Valley Community College: Contact Cathy Allard <a href="mailto:careers@fvcc.edu">careers@fvcc.edu</a> to post job listings at no cost using Handshake. Getting Started with Handshake

**Montana Vocational Rehabilitation: Business Services:** Contact Jacob Kuntz, <u>jkuntz3@mt.gov</u> for qualified applicants.

**Flathead Industries: Career Connections:** Contact Penny Bump, <a href="mailto:pbump@flatheadindustries.org">pbump@flatheadindustries.org</a> for qualified applicants.

Samaritan House: Contact Billy Greel, bgreel@samaritanhousemt.com for qualified applicants.

#### **High School Career Centers:**

- Glacier High School: Billie Crawford, crawfordb@sd5.k12.mt.us 406-758-8634
- Flathead High School: Career Counselor 406-751-3661
- <u>Columbia Falls High School</u>: Tamara Sundberg, <u>t\_sundberg@cfmtschools.net</u> 406-892-6500
- Whitefish High School: Ross Lingle, lingler@whitefishschools.org 406-862-8600 ext. 242
- <u>Bigfork High School</u>: Solveig Munson, <u>smunson@bfsd38.org</u> 406-837-7412

**Veterans:** Promote a veteran-hiring campaign for your organization. <u>SkillBridge</u>. <u>Work Opportunity Tax Credit</u> (<u>WOTC</u>). Contact Job Service Kalispell <u>KalispellJSC@mt.gov</u> 406-758-6200.

**Felons:** Federal Bonding Program and Work Opportunity Tax Credit (WOTC). Contact Job Service Kalispell KalispellJSC@mt.gov 406-758-6200.

Local staffing agencies: LC Staffing, Express Employment, and Spherion, fee applies.

Chamber of Commerce, business groups and partnerships: leverage your network.

Non-Profit Development Partnership: Nonprofit Job Board to post job listings at no cost.

## **Are You Willing to Train?**

**Assistance for training** workers to meet your needs. Contact Job Service Kalispell KalispellJSC@mt.gov 406-758-6200.

<u>Workforce Connections Across Montana</u>: Connect students with businesses for training opportunities outside the classroom. Post your training opportunities for free.

<u>Montana Registered Apprenticeship (MRA) Programs</u>: Ninety-seven percent of sponsors of registered programs "strongly" recommend the program to others. <u>Tax credit information</u>. Contact Jimmie Rude jrude2@mt.gov 406-214-7941.

<u>Apprenticeship Programs</u> at Flathead Valley Community College. Contact Luke Lavin <u>apprentice@fvcc.edu</u> 406-756-4361.

#### **Best Practices**

**Develop a competitive recruiting advantage.** Pay competitive wages. Promote your work environment, culture, and benefits.

Job Descriptions: Have current and accurate job descriptions.

Job Posting: Keep it simple with required and recommended skills and a competitive wage.

**Keep job postings updated and refreshed.** Most postings should stay active for 30 days depending on the industry; in general, postings should not exceed 60 days.

**Screen applicants daily.** Candidates apply to multiple positions and may accept the first offer.

**Extend immediate employment offers.** Once you identify a qualified candidate stay in close contact with them throughout the hiring process.

Create video content of your business environment to promote on social media.

**Utilizing an Applicant Tracking System (ATS):** Make sure applications are making their way into the hands of hiring managers.